



Dear Outing Organizer,

Looking for a unique, professional, full service facility with great food for your next golfing function? Chesapeake Bay Golf Club is *the* place to transform your 2012 outing into a tournament your players will remember!

Planning a successful event can be easy and fun if you have the right support. Chesapeake Bay Golf Club offers complete consultation services so that you can focus on getting more players and sponsors. That means more money in your pocket after your tournament! The list below includes just a few of the services that our golf professionals provide to make your tournament more fun and profitable:

- Consultation on how to raise more funds for the event
- Advice on event format to enhance participation and excitement
- All-inclusive golf and outing packages
- Two championship courses to choose from
- A one-stop, full service facility
- Experience great eastern shore food with your event
- Design and fabrication of tournament signs
- Handling of Hole-In-One Insurance purchase
- Setting up overnight accommodations for your guests
- Promotional advertising material for the event to be displayed at both our North East and Rising Sun Course
- The latest golf equipment and apparel, as well as custom logo items from cups to shirts for giveaways
- The added personal touches so the outing representative enjoys the day as much as the outing participants.

Our 36 Hole championship courses, beautiful clubhouses, banquet facilities and dedicated professional staff make Chesapeake Bay Golf Club the right choice for your outing, whether you are a small business, large corporation, golfing group or fundraiser!

Interested in learning more about how Chesapeake Bay Golf Club can decrease costs and increase revenue for **your** outing? I invite you to make an appointment to come in for a free consultation.

Sincerely,

Andrew Barbin
General Manager/ Director of Golf



2012 CHESAPEAKE BAY GOLF CLUB OUTING CONTRACT

In consideration of the sums specified below, Chesapeake Bay Golf Club (CBGC) agrees to arrange an 18 hole golf outing secured with a non-refundable \$200 (up to 48 players) or a \$500 (48+ players) deposit.

For Outing Name Outing Representative
1st Date) on Month Day Year for a guaranteed minimum of Number golfers at Course
Starting Time: Full Shotgun / Modified Shotgun / Tee Times (9 minute intervals)

2nd Date) on Month Day Year for a guaranteed minimum of Number golfers at Course
Starting Time: Full Shotgun / Modified Shotgun / Tee Times (9 minute intervals)

- 1. The cost shall be \$ per person for package selected (line item #7), which includes the greens fee & cart fee. The Outing Representative agrees to advise CBGC at least ten (10) days prior to the day of the outing the number of participants guaranteed.
2. Payments for all outing fees are due ten (10) days prior to the event (no exceptions). Increase in outing participants deadline is the day prior to the event and therefore must be reserved by full payment.
3. Players and their tee times are guaranteed with my credit card # exp date
3 Digit Security Code (Back of Card)
Mailing Address for Credit Card:
Deposit made this day in amount of \$ to be billed to my credit card yes; no.
4. By signing this contract, I understand and accept the rules and policies in this contract and what is in Chesapeake Bay Golf Club's outing package.
5. State liquor laws provide that all alcohol served on the premises must be purchased from Chesapeake Bay Golf Club.
6. I have read CBGC's Rules & Regulations and agree to abide by them.
7. Package Choice: Weekday Rate (Monday-Friday) Weekend Rate (Saturday & Sunday & Holidays)
The Heron The Bay The Chesapeake The Open
8. Contest Choices: # Closest to the Pin # Straightest Drive (Men / Ladies) # Longest Drive (Men / Ladies)

Package Upgrades & Optional Services

- Continental Breakfast
Beverage/Snack Cart
Snack Window
Cross Section Lunch
Bagged Lunch
Add Soda Station
4 Canned Sodas & 2 Bottled Waters in Coolers
Soft Pretzel Station #
6 pack of Domestic Canned Beer
6 Pack of Imported Canned Beer
Crab Feast
Pig Roast
Hard Shell Crabs bushel #
Add Barbecued Ribs
Room Rental CR / KG \$
Linens
Domestic Keg Upgrade #
Add 1/4 Keg #
Add 1/2 Keg #
1 Hr Open Bar B&W
1 Hr Open Bar House Liquor
2 Hr Open Bar B&W
2 Hr Open Bar House Liquor
Logo Shirt
1 Hour Pro Clinic
Driving Range Rental 2 hour's prior to tee off
Sponsor Signs #
Gift Pack; without towel
Personalized Balls dozen #
Hole in One Package \$
Putting Contest - Cash Prize \$
Hire Pro for Tee Shot

X Chesapeake Bay Golf Club Date

X Outing Representative Date



2012 CHESAPEAKE BAY GOLF CLUB OUTING RULES & REGULATIONS, RATES & SPECIFICS

The following rules, regulations and rates apply for all approved outings. Any matters not covered below are subject to the judgment of the Chesapeake Bay Golf Club management. Your outing representative is responsible for your conduct.

1. A group of 24 or more is considered an outing.
2. All outings must be paid in full ten (10) days prior to event. If number of participant's increases, full payment is due the day before event. If not paid 10 days in advance, a **\$100.00 surcharge will be applied**.
3. A \$500.00 non-refundable deposit for outings over 48 players, and a \$200.00 non-refundable deposit for fewer than 48 must be made to reserve a date. An outing is officially registered when the deposit is received and a signed Outing Agreement is returned. The amount deposited will be applied to the final outing total.
4. Checks or credit cards will be accepted for outing deposits. Balance payment for outings will be accepted by credit cards, cash or check, as long as the check is received within ten business days of the outing date.
5. Cancellation must occur a minimum of one (1) month prior to the event to avoid forfeit of the deposit. The deposit is non-refundable; however may be used toward rescheduling of the event or scheduling of a new event. All groups are considered playable as schedule. Chesapeake Bay Golf Club is the sole judge as to whether the golf course is playable.
6. Names of participants must be submitted to the Pro Shop staff by fax, e-mail or U.S. mail 5 days prior to event.
7. All additional charges are due and payable the day of the outing.
8. Carts are complimentary for all outings.
9. Chesapeake Bay Golf Club requires a mandatory scheduled meeting with Pro Shop staff and Outing Representatives at least 10 days prior to event.

Full Shotgun Procedures

10. Starts – Are authorized by Chesapeake Bay Golf Club staff and are permitted 7 days a week. Chesapeake Bay Golf Club staff will have complete authority to determine starting hole assignments.
11. Shotguns given from Holes #1-18 are for Outings of 100+ Players.
12. Weekend Full Shotguns will start at 1:30 pm (minimum of 100 players).
13. Weekday Full Shotguns -- Start by 8:30 am or at 1:00 pm or 1:30 pm. (minimum of 100 players).

Modified Shotgun Procedures

14. Weekdays begin by 9:00am and are started on Holes #10-1 for Outings between 48-87 Players.
15. Weekends begin by 8:00am and are started on Holes #10-1 for Outings between 48-87 Players.

Tee Time Procedures

16. All outings may have tee times but under 48 players must have tee times (8 minute intervals at Rising Sun) (9 minute intervals at North East).
17. On Weekends, all outings under 48 players will begin tee times after 10:30 a.m.
18. On Weekdays, tee times can be given at any time during the day.



19. Depending on outing size, Chesapeake Bay Golf Club reserves the right to fill the remainder of the shotgun field with regular play.
20. On day of outing, Chesapeake Bay Golf Club is the sole judge of the playability of the course. Chesapeake Bay Golf Club will not reschedule outings due to inclement weather. Outings can receive Rain Checks when Chesapeake Bay Golf Club's Greens Superintendent deems the course unplayable, or if lightning causes delays. Rain Checks will be issued for 18 holes if less than 4 holes are completed, or a 9 hole Rain Check will be issued if more than 4 holes and less than 12 holes are completed. More than 12 holes conclude the round. The Outing will be responsible for the scheduled food and beverage agreement if cancelled.
21. All players must have their own golf bag and appropriate foot attire. A \$25.00 rental charge will be added to outing for all rental sets/rental shoes needed.
22. Chesapeake Bay Golf Club has access to items to select from for handouts, prizes, etc. Most items can be custom logoed with 30-day notice.
23. All prizes are recommended to be purchased in form of gift certificates or merchandise from Chesapeake Bay Golf Club.
24. Chesapeake Bay Golf Club offers contests for every outing free of charge including: Longest Drive, Closest to the Pin, Straightest Drive, Putting Contest, Beat the Pro and Farthest from the Hole.
25. All players must report to the starter at least 10 minutes prior to their scheduled tee time, or 30 minutes for a scheduled shotgun start.
26. Appropriate golf attire must be worn at all times. Chesapeake Bay Golf Club is a no-denim facility. Men must wear shirts with collars and sleeves, slacks or golf shorts that are no more than 4" above the middle of the knee. Not permitted are tank tops, tee shirts, fish net tops, cut-offs, bathing suits, and jogging shorts. Ladies must wear dresses, slacks, golf shorts or skirts that are no more than 4" above the middle of the knee. Blouses or golf tops are permitted. Not permitted are halter-tops, tee shirts, fish net tops, bathing suits, and cut-offs. Golf shoes, sneakers, and street shoes without heels must be worn at all times. Football, baseball and other spiked shoes not designed for golf are not permitted.
27. Golf carts are permitted to go 90 degrees unless otherwise posted.
28. All alcoholic beverages served on the course property are to be purchased from Chesapeake Bay Golf Club according to state law. Chesapeake Bay Golf Club reserves the right to inspect coolers.
29. The wetlands are protected "no search" areas and are not to be entered. Balls entering such areas are considered lost.
30. All groups are expected to play in 4 1/4 hours and to keep up with the group in front of them. A ranger will be on duty and has full authority to enforce regulations and pace of play.
31. Remember course etiquette: repair ball marks, replace divots, and rake all bunkers. Leave the course in the condition you found it as a courtesy to the next player.
32. No outside signage is permitted without prior consent.
33. All Outings with food service will be seated and served outside under our tent, pavilion or on our terrace.
34. The price of our Outing Banquets is based on being under our Tent at North East or Pavilion at Rising Sun. However, if you would like to utilize the Chantilly Room or Knickers Grille, there is a set-up fee of \$125.00 for fewer than 60 players/\$200.00 for 60+ players. In addition, there is a linen fee of \$1.00 per person.
35. Kegs are not permitted in the Chantilly Room. A bartender will be required at an extra charge and bottled beer will be offered.



Outing Package Rates

Please call 410.287.0200 ext. 8 for Outing Package pricing

Our Outing Package Prices include greens fee, complimentary cart, locker facilities, tax, service charge & more. Please see individual Packages for complete details. The Professional Staff at Chesapeake Bay Golf Club can also create a customized outing to best suit your needs. We look forward to speaking and working with you!



CONTACT INFORMATION

Andy Barbin
General Manager
410-287-0200 ext. 8
andrewb@chesapeakegolf.com

Brian Kramp
Golf Professional
410-658-4343 ext. 26
briank@chesapeakegolf.com



2012 CHESAPEAKE BAY GOLF CLUB
OUTING PACKAGES

Menu Upgrades & Optional Choices

BREAKFAST

Sunrise Continental Breakfast

An Assortment of Bagels & Cream Cheese, Muffins and Danish.
Chilled Orange Juice
Regular or Decaffeinated Coffee/Tea

*(Located in Knickers Grille at the NE Course
or the Players' Grille at the RS Course)*

LUNCH

Cross Section Lunch

Unlimited Grilled Hot Dogs
Chips
Condiment Station
Non-alcoholic Beverage
Cookies

North East Course

Provided at our Snack Shack, located at Hole # 6 and # 12

Rising Sun Course

Provided in our Players' Grille, located at Hole # 9 and # 18

Bagged Lunch

Choice of either Turkey or Ham Sandwich with Cheese on a Kaiser Roll
Condiment Packets (mayonnaise, mustard)
Apple
Iced Tea
Cookies
Silverware & Napkin

(Provided prior to tee off or at our Snack Shack or Snack Window)

Ask us about our **Crab Feasts and Pig Roast Packages** for your event.



2012 CHESAPEAKE BAY GOLF CLUB
OUTING PACKAGES

Menus at a Glance

LUNCH

The South Philly

- Beef Cheese steaks (Build It How You Like It!!)
 - * Fried Onions * Kennett Square Mushrooms
 - * Sweet & Hot Peppers * Provolone Cheese
 - * Cheese Whiz
- Esposito's Sweet Italian Sausage with Grilled Peppers & Onions
- Old Fashioned Macaroni Salad
- Home-Style Cole Slaw
- Assorted Cookies
- Iced Tea, Regular & Diet Soda

The Good Ole Days at the Club

- Black Angus Burgers with All the Fixings:
 - * Lettuce * Tomato * Sweet Onions * Claussen Pickles
 - * American Cheese * Cheddar Cheese * Swiss Cheese
- Our Good Ole Days Famous Barbeque Chicken
- Lancaster County Jumbo All Beef Berk's Stadium Hot Dogs with:
 - Chili • Onions • Relish • Sauerkraut
- Macaroni & Cheese (Made In-House with Aged Vermont Cheddar & Heavy Cream!)
- Home-Style Cole Slaw
- Assorted Cookies
- Iced Tea, Regular & Diet Soda

Our New York Deli Buffet

- Selection of sliced meats; Honey Baked Ham, Roasted Turkey Breast & Roasted Top Round of Beef
- Assorted Sliced Cheese Tray
- Fresh Kaiser Rolls
- Condiments ~ Honey Mustard, Horseradish, Mayonnaise, Mustard and Ketchup
- Lettuce, Sliced Summer Tomato, Onions, Pickles, Sweet Peppers
- Home-Style Cole Slaw
- Assorted Cookies
- Iced Tea, Regular & Diet Soda



2012 CHESAPEAKE BAY GOLF CLUB
OUTING PACKAGES

Menus at a Glance

DINNER

Grandma's Italian Kitchen

- Old Country Chicken Parmesan (Pounded Thin, Herb Breaded, Flash Fried and Topped with Pomodoro Sauce & Mozzarella)
- Spaghetti with Homemade Meatballs (Just Like Grandma's)
- Stuffed Shells with Marinara and Parmesan Cheese
- Oven Fresh Garlic Bread
- Classic Caesar Salad (House Made Dressing & Focaccia Croutons)
- Green Beans with Roasted Garlic & Red Peppers & Parmesan Cheese
- Assorted Cookies
- Iced Tea, Regular & Diet Soda

Eastern Carolina Fish Fry & BBQ

- Traditional Pork BBQ (Shredded, Carolina Style)
• Rolls • Carolina Style Sauce • Texas Pete
- Cornmeal Crusted Fried Tilapia with Vidalia Onion Tartar Sauce & Lemon
- Buttermilk Crusted Fried Clam Strips with Spicy Cocktail Sauce
- Sliced Summer Tomatoes
- Fried Potatoes (Fresh Cut & Skillet Fried)
- Hush Puppies with Whipped Sweet Butter
- Sliced Watermelon
- Iced Tea, Regular & Diet Soda

The Easternshoreman – The Best from the Farm & Bay

- Garlic & Pepper Roasted Top Round of Angus Beef with Horseradish Cream
 - Steamed Mussels in White Wine Sauce
 - Fried Oysters
 - Old Bay Rubbed Oven Roasted Chicken
- Our Traditional Seasonal Tossed Salad with House Dressings
 - Roasted Red Bliss Potatoes
- Green Beans with Roasted Garlic & Red Peppers & Parmesan Cheese
 - Rolls & Butter
 - Assorted Cookies
- Iced Tea, Regular & Diet Soda

Outing Banquet prices are based on Outings under our Tent at North East, or Pavilion at Rising Sun. However, if you would like to utilize the Chantilly Room at Rising Sun, or Knickers Grille at North East, there is a set-up charge of \$125.00 for less than 60 players or \$200.00 for 60+ players. In addition, there is a linen fee of \$1.00 per person.

NOTE: Kegs are not permitted in the Chantilly Room. A Bartender will be required and bottled beer will be offered.

Ask us about Adding Hard Shelled Crabs to your Meal.



2012 CHESAPEAKE BAY GOLF CLUB OUTING PACKAGES

Additional Food & Beverage Services

Beverage/Snack Cart

Run a Tab: We can arrange for our mobile snack cart to be on the course the day of your event and keep a running tab for all food and beverage given to your group payable at the end of the day. There is a service charge for this service.

Snack Bar Window

The Snack Bar Window located adjacent to the terrace of the clubhouse can be utilized for preparing made to order lunches to satisfy individual tastes and preferences.

Run a Tab: Our staff will keep a running tab for all food and beverage given to your group payable at the end of the day. There is service charge for this service.

Beverage Options

(A 32 oz. cup will be included for on course kegs)

- **Upgrade ¼ Keg to ½ Keg Domestic**
- **Domestic ¼ Keg**
- **Import ¼ Keg**
- **Domestic ½ Keg**
- **Import ½ Keg**
- **Bartender Fee (2 Hours) per Bartender**
 - **Cash Bar**
 - **Tab Bar (Limited or Unlimited)**
 - **1 Hour Open Bar (Import/Domestic Beer & Wine)**
 - **2 Hour Open Bar (Import/Domestic Beer & Wine)**
 - **1 Hour Open Bar (House Liquor, Beer & Wine)**
 - **2 Hour Open Bar (House Liquor, Beer & Wine)**
- **Domestic Canned Beer (Per 6 Pack/Per Cart)**
- **Imported Canned Beer (Per 6 Pack/Per Cart)**
- **Six Pack of Soda (4 Canned Sodas and 2 Bottled Waters)**

Customary 18% service charge and 5% MD sales tax not included for any food tabs

Chesapeake Bay Golf Club specializes in group outings. If you require a unique or personalized package, let us cater to your needs by creating an individual package designed exclusively for your event.



2012 CHESAPEAKE BAY GOLF CLUB
OUTING PACKAGES

Alcoholic Beverage Cart Service Policies

Chesapeake Bay Golf Club is a responsible server of alcoholic beverages and promotes patrons to drink responsibly.

- Alcoholic Beverages may only be served to participants 21 years of age or older with a valid picture ID.
- No glassware is permitted on the course.
- Beverage Carts must remain on the cart path and driver must adhere to proper course etiquette at all times.
- Off-premise purchased alcoholic beverages may not be brought in and consumed on the golf course or in the clubhouse.
- Liquor, wine or cordials may not be served from a beverage cart.
- Any participant who appears visibly intoxicated will not be served alcoholic beverages.
- All persons who appear visibly intoxicated must be reported to the Tournament Director and Clubhouse Manager immediately.
- Accurate inventories must be maintained for alcoholic beverages sold or distributed and submitted to the Clubhouse Manager at the conclusion of the event.
- Management reserves the right to revoke any and all privileges of a participant(s), if deemed necessary, without refund.
- Alternate transportation is available if required. Contact Clubhouse Manager for arrangements.

Don't Drink and Drive!



2012 CHESAPEAKE BAY GOLF CLUB OUTING PACKAGES

Optional Services and Upgrades

- Add a Hole in One Contest. See attachment for package.
- Add Putting Contest. See attachment for package.
- Add a Logo Shirt for each of your players with a custom logo & CBGC logo in your choice of color.
- Other Gift Options available – Please ask our Professional staff.
- Add an Hour of Instruction from our P.G.A. Professional Staff in a Clinic.
- Let us handle your Sponsor Sign needs!
- Add a Gift Pack of a Logo Golf Ball, Tees, and Divot Tool.
- We can put your charity or business logo onto golf balls for your tournament, or otherwise personalize them. Balls come individually boxed by the sleeve or by the dozen:
 - Personalized balls (no minimum required)/Logo balls (12dz min required) = \$29 per dozen
- The price of our Outing Banquets is based on being under our Tent at either location. However, if you would like to utilize the Chantilly Room or Knickers Grille, there is a set-up fee.
- Linens.
- Driving Range Rental for 2 hours prior to tee off.
- Hire one of our Golf Professionals for a tee shot on our first hole.

Menu Upgrades and Options

(Three locations at each golf course for Refreshment Stations)

- Ask us about our **Crab Feasts and Pig Roast packages** for your event.
- Add a *Sunrise Continental Breakfast* to any package.
- Add a *Cross Section Hot Dog Lunch* on the North East course at hole #'s 6 & 7 and #'s 12 & 13 and on the Rising Sun course at hole #'s 9 & 18
- Add a *Bagged Lunch* with your choice of Turkey or Ham Sandwich with Cheese, Chips, Condiment Packets (mayonnaise, mustard), Apple, Beverage, and Cookie for \$9 per person
- Add Soda Stations (Coke, Diet Coke and Sprite offered) with a 32 oz. Cup (minimum of 50 people)
- Add six pack (4 canned sodas mixed with 2 bottled waters) in coolers on cart.
- Add Soft Pretzel Station (minimum of 50 people).
- Add six pack of Domestic Canned Beer or six pack of Imported Canned Beer (put in cooler on cart)
- Add Fresh **Hard Shell Crabs** to any menu (Market Price per bushel) (approx 5 dz #1 crabs in a bushel)

Tax and Service Charge is included



CHESAPEAKE BAY GOLF CLUB OPTIONAL OUTING EVENTS

- Putting Contest:** A popular event with all golfers as everyone has a chance to win, no matter what skill level. The contest is started and completed on our Putting Green prior to the outing tee time. It is recommended for outings between 48 and 80 players to start 1 hour prior to tee off in order to complete the event. For 80+ players, it is recommended that the contest be started 1½ hour prior to the outing tee time. The Putting Contest begins with a Qualifying Round where the player hits 3 putts from approximately 8 feet straight uphill. If the player misses all 3 putts, he is eliminated from the contest. Once a player makes a putt in the Qualifying Round, he immediately goes to the second round where he gets one attempt from 6 feet right to left. If it is missed, the player is eliminated. If the player makes the putt, he immediately goes to the third round having an attempt with 1 putt to make a left to right 6 footer. If the player makes that putt, he is in the finals, which occurs after every participant in the outing attempts the qualifying putt. All finalists will putt off prior to the tee time from different distances, until a winner is determined. The winner receives a Gift Certificate or Prize selected by the Outing Representative from the Pro Shop. It is recommended that a minimum of \$100 Gift Certificate be given to the winner to promote interest among participants. **Note: The final winner could also have a chance at winning a cash prize for holing a 50' putt by purchasing insurance (recommended \$5,000-\$10,000 cash prize).* A \$5.00 Entry Fee is a recommended charge per person. A player may try as many times as he would like for an additional \$5.00 fee each time. Any money raised over the cost of the prize goes back to the Outing. **Note: The Outing Representative may want to include the fee in the tournament entry, or collect it at the Registration Table. Chesapeake Bay Golf Club's Professional staff will then need a list of participants. The participants will show a ticket on the Putting Green.*
- Beat the Pro:** A favorite among our Outings. The event takes place on the 9th Hole for modified shotgun, or on the 18th Hole for full shotguns. The par 3 is set up to measure approximately 150 yards. The Outing Participant makes a wager and plays closest-to-the-pin against one of our Golf Professionals. The player bets whatever amount he wants (generally \$10-\$50). The fun part about this event is that the Outing Participant will select a card from a deck of cards that will determine what club the Golf Professional will use (for example: cards 2-10 represent irons; Jack = 5 wood; One-Eyed Jack = Outing Participant can pick club; Queen = 3 wood; King = Driver; and Aces = Pro has freedom to select desired clubs). If the professional wins, the outing participant receives his wager in a gift certificate. If outing participant wins, he will double his money in a gift certificate. The gift certificates can be redeemed for anything in the Pro Shop (example: merchandise, greens fees, etc.).



CHESAPEAKE BAY GOLF CLUB
OPTIONAL OUTING CONTESTS

Hole In One-Prize Packages

(Minimum 160 yds). All packages contain auxiliary prizes for all par 3's.

<i>Prize Package</i>	<i>Number of Players</i>				
	72	96	112	128	144
Cancun Vacation	\$175	\$215	\$240	\$250	\$260
Ireland	\$225	\$275	\$320	\$330	\$340
\$10,000 Cash	\$230	\$270	\$315	\$330	\$345
\$15,000 Cash	\$315	\$395	\$445	\$460	\$475
\$25,000 Cash	\$480	\$605	\$695	\$715	\$735

Putting Contests-Putt for Cash

50 Foot Putt for \$25,000 Cash	\$925
50 Foot Putt for \$15,000 Cash	\$625
50 Foot Putt for \$10,000 Cash	\$500
50 Foot Putt for \$5,000 Cash	\$350



CHESAPEAKE BAY GOLF CLUB
OPTIONAL SPONSOR AND OUTING SIGNAGE

*Create Your Own Full Color Tournament
Sponsor Sign or We Can Do It For You!*

- Let Chesapeake Bay Golf Club handle it all – Just email your sponsors' names and logos and we do the rest.
- Signs can be used to designate Outing and/or Hole Sponsors.
- Signs can be used to identify sponsors for contests.
- Only \$19 per full color laminated signs if information is received 7 working days in advance.
- We can do last minute

Rates are subject to change.



CHESAPEAKE BAY GOLF CLUB'S FREQUENT PLAYER PROGRAM

Dear Outing Organizer:

Earn FREE GREEN'S FEES when you hold your 2011 outing at Chesapeake Bay Golf Club! With our "Frequent Player Program", you'll receive a Complimentary Weekday (Monday-Thursday) Greens Fee for every 15 players you bring to your outing. You will be given these complimentary passes at the conclusion of your event. You may use these complimentary passes in any way you please, for yourself, as prizes to players, or give them as a gift to sponsors.

Our "Frequent Player Program" is just one way we reward outing organizers at Chesapeake Bay Golf Club. Another way is by transforming outings into events to remember. Our Professional Staff will assist you in all aspects of event management, from catering to contests. And our beautiful clubhouse "on the hill" creates the perfect after-golf atmosphere with a magnificent view, delicious food, and first class amenities – all at an affordable price.

BONUS FOR 2012

Each Outing will receive one complimentary 2012 Victory Golf Pass
Check out the website at www.victorygolfpass.com .

Make your next outing a memorable one at Chesapeake Bay Golf Club.

Sincerely,

Andrew Barbin
General Manager



2012 CHESAPEAKE BAY GOLF CLUB OUTING PACKAGES

The Heron

Package Includes:

- Greens Fees
- Golf Cars
- One Complimentary Greens Fee for every fifteen people in the field
- \$10 Gift Certificate for the Victory Golf Pass
- 1 Complimentary 2012 Victory Golf Pass
- Bag Handling before and after round
- Professional Welcome Announcement
- Registration Table with linens
- Personalized Bag Tags
- Long and Straight Drive Contests Set Up
- Closest to the Pin Contests Set Up
- Beat our Pro Contest
- Professional Scoring
- Tournament Scoreboard
- Customized Score Cards
- Customized Golf Car Welcome Signs
- Locker Facility use for all players
- Outing Sponsor Signs placed and retrieved by the professional staff
- Tax Included

Please call 410.287.0200 ext. 8 for Outing Package pricing



2012 CHESAPEAKE BAY GOLF CLUB OUTING PACKAGES

The Bay

Package Includes:

- Greens Fees
- Golf Cars
- Bag Handling before and after round
- \$5 Pro Shop Gift Certificate per player to be used for prizes
- One Complimentary Greens Fee for every fifteen people in the field
- \$10 Gift Certificate for the Victory Golf Pass
- 1 Complimentary 2012 Victory Golf Pass
- Professional Welcome Announcement
- Registration Table with linens
- Personalized Bag Tags
- Long and Straight Drive Contests
- Closest to the Pin Contests
- Beat our Pro Contest
- Professional Scoring
- Tournament Scoreboard
- Customized Scorecards
- Customized Golf Car Welcome Signs
- Locker Facility use for all players
- Sponsor Signs placed and retrieved by the professional staff
- Professional Awards Presentation
- Skirted Awards Table with P.A. system
- **Choice of One Meal:** *Please see 'Menus At A Glance' for full details*

The South Philly

The Good Ole Days at the Club

Our New York Deli Buffet

Meal Includes:

- Tax and Service Charge Included

Please call 410.287.0200 ext. 8 for Outing Package pricing.



2012 CHESAPEAKE BAY GOLF CLUB OUTING PACKAGES

The Chesapeake

Package Includes:

- Greens Fees
- Golf Cars
- Bag Handling before and after round
- \$5 Pro Shop Gift Certificate per player to be used for prizes
- One Complimentary Greens Fee for every fifteen players in the field
- \$10 Gift Certificate for the Victory Golf Pass
- 1 Complimentary 2012 Victory Golf Pass
- Professional Welcome Announcement
- Registration Table with linens
- Personalized Bag Tags
- Long and Straight Drive Contests
- Closest to the Pin Contests
- Beat our Pro Contest
- Professional Scoring
- Tournament Scoreboard
- Customized Score Cards
- Customized Golf Car Welcome Signs
- Locker Facility use for all players
- Sponsor Signs placed and retrieved by the professional staff
- Professional Awards Presentation
- Skirted Awards Table with P.A. system
- **Choice of One Meal:** *Please see 'Menus At A Glance' for full details*

The South Philly

The Good Old Days at the Club

Our New York Deli Buffet

Grandma's Italian Kitchen

Eastern Carolina Fish Fry & BBQ

The Easternshoreman

Meal Includes:

- Tax and Service Charge Included

Please call 410.287.0200 ext. 8 for Outing Package Pricing.



2012 CHESAPEAKE BAY GOLF CLUB OUTING PACKAGES

The Open

Package Includes:

- Greens Fees and Golf Cars
- Bag Handling before and after round
- \$5 Pro Shop Gift Certificate per player to be used for prizes
- One Complimentary Greens Fee for every fifteen people in the field
- \$10 Gift Certificate for the Victory Golf Pass
- 1 Complimentary 2012 Victory Golf Pass
- Professional Welcome Announcement
- Registration Table with linens
- Personalized Bag Tags
- Long and Straight Drive Contests
- Closest to the Pin Contests
- Beat our Pro Contest
- Professional Scoring
- Tournament Scoreboard
- Customized Score Cards
- Customized Golf Car Welcome Signs
- Locker Facility use for all players
- Sponsor Signs placed and retrieved by the professional staff
- Professional Awards Presentation
- Skirted Awards Table with P.A. system
- **Choice of Two Meals:** *Please see 'Menus At A Glance' for full details*

*Choose One Meal from Category A and One Meal from Category B or
Choose Two Meals from Category A*

Category A

The South Philly

The Good Ole Days at the Club

Our New York Deli Buffet

Category B

Grandma's Italian Kitchen

Eastern Carolina Fish Fry & BBQ

The Easternshoreman

All Meals Include:

- Tax and Service Charge Included

Please call 410.287.0200 ext. 8 for Outing Package pricing.